D.M. 9/24/93
T&D 10/4/93
S.R.M. 10/1
S.A.M. 10/14/93

**J. T. Jones**
**Chain Account Manager**

Raritan Center
400 Raritan Center Parkway
Edison, NJ 08837
908-225-4774 Fax 908-417-9076

**CORRECTION ***

*VIA ELECTRONIC MAIL*

September 13, 1993

CC: ALL SALES PERSONNEL

To: All Division/District Managers with Twin County/Foodtown Supermarkets

Re: WINSTON Select B1G1F / B5G5F
MONARCH

Dear Managers:

The following brands are now available at Twin County warehouse. Please begin ordering/prebooking these brands in all Foodtown Supermarkets. Following are brand styles and order code numbers

| | | |
|---|---|---|
| **WINSTON Select** (B1G1F/B5G5F) | Light King | 2523204 |
| | Light King Box | 2523212 |
| | *Light 100 | 2523208 |
| | Slim Lt. 100 Box | 2523210 |
| | Full Flavor King | 2523202 |
| | Full Flavor King Box | 2523200 |
| **MONARCH** | Lights King | 2523056 |
| | Menthol Lights King | 2523062 |
| | Ultra Light 100 | 2523064 |
| | Lights 100 | 2523066 |
| | Light King Box | 2523058 |
| | Full Flavor King Box | 2523068 |

It is extremely important that we orderbook/prebook all brand styles into Foodtown stores as soon as possible. I have received an additional allocation of WINSTON Select B1G1F/B5G5F (all brand styles) product for this account. There are no restrictions on the number of cartons that may be ordered.

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Source: https://www.industrydocuments.ucsf.edu/docs/kqdy0000

Twin County Grocers has advised me that if these brands do not achieve a minimum 3 case, 180 carton sales per week, per sku, they will be discontinued in six months. As you know, WINSTON Select and our MONARCH brands are extremely important to our Company in continuing to grow our SOM/business. Please instruct your people to make a concerted effort to prebook extra quantities of this product in all Foodtown Supermarkets.

**Fax all prebooks to me for handling with Twin County Grocers.**

Your immediate follow through on this request is appreciated.

Sincerely,

Jim

J. T. Jones

JTJ/fr

cc: M. A. Young
P. E. Schmidt
J. P. Renehan, Jr.

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51849 9603

Source: https://www.industrydocuments.ucsf.edu/docs/kqdy0000